



EVERETT PRESSON'S

REAL ESTATE NEWS

PRESSON AND STROMAN, REALTORS

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NEW BUSINESS

I am very excited to tell you about our new real estate company. At the first of the year, Dinkey Stroman and I formed Presson And Stroman, Realtors. We have received terrific response and we are very excited about our new company.

Having been in the real estate business for many years, we both knew what we thought a real estate company should be like. After much research, we decided that we did not want to join a national franchise. We felt we could better and more personally serve our clients by retaining complete control over our company. We also believe that money spent in Charleston should stay in Charleston. We have found that what people want is good old fashioned service and attention in addition, of course, to having their property sold at the highest price and in the shortest amount of time. Our intention is to provide the best service available in the industry in an atmosphere of absolute integrity. We want to be the best real estate company in the area. We are doing this by associating only those agents who share our commitment to excellent service and integrity. I am busy attending seminars to keep abreast of the latest trends in real estate marketing and management. We are being very selective about our agents. You will never hear us advertising on the radio for more real estate agents. My partner, Dinkey Stroman, has been in the real estate business for 12 years. She is the best partner anyone could ever have. She is well known and respected in the business. We have complementary skills and make a great team.

NEW LISTINGS

I have just listed the house at 2826 Marshall Boulevard. This is an old island house that has just been beautifully restored. Located on the second row, you can see the ships coming in and out of the harbor. The house has five bedrooms and wonderful living space. If you know of someone who might be interested, please let me know. It's a terrific house.

I have 11.5 acres on Awendaw Creek, beautiful land for retreat and dock. This land could be subdivided into four parcels and could be a great investment.

THE WATER

I don't know what we ought to do about the new water authority. Some say we ought to join - some say we should not. This is a very large decision. I think if I were on town council, this would be one issue that I would let the people decide on. Why not have a referendum?

If you purchased your home in 1985, don't forget to apply at the tax assessor's office for your 4% assessment ratio. If you have not received an application, call them - 723-6718.

Our company is off to a great start. If you are thinking of selling your property, I would greatly appreciate an opportunity to show you how we can help you. We currently have some terrific listings on the Island. I can do the best job for you and look forward to serving you.

Everett